JAKE LIU

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PROFESSIONAL SUMMARY

Citi Universal Banker; exceeded year-to-date sales goal within five months. Shipped a developer tool with 30,000+ npm downloads by directing AI coding agents. MBA (GPA 3.625); native English and Mandarin.

PROFESSIONAL EXPERIENCE

Citi — Universal Banker | New York, NY | *May 2026 – Present*

- Exceeded year-to-date sales goal as of September 2026, five months after joining.
- Upgraded 5 client relationships to premium tiers, including Citi Priority.
- Serve 75+ clients a week in English and Mandarin at a Midtown Manhattan branch: open accounts, resolve service issues, identify investment and lending needs for Citi specialists, and follow KYC/AML and fraud-prevention procedures.

PROJECTS

WebPeel — Developer tool for AI agents | *Feb 2026 – Mar 2026*

- Built and shipped, by directing AI coding agents, a command-line tool, API and MCP server that turns web pages into clean text: 195 npm releases in six weeks; 30,000+ npm downloads.

Options Strategy Research | *Jan 2026 – Apr 2026*

- Tested options strategies on 233M+ historical option quotes with a pipeline built by directing AI coding agents; paused before risking real money once a permutation test ($p = 0.995$) and a month of paper-trading losses showed the edge was overfit.

EDUCATION

St. Joseph's University, New York
Master of Business Administration (MBA) | 2024 – 2025 | GPA 3.625
Coursework: Corporate Finance, Financial Accounting & Analysis, Statistical Applications & Research

LIM College
Bachelor of Business Administration (BBA) in Marketing | 2022

SKILLS

Languages: English and Mandarin Chinese (native)
Tools: Salesforce CRM; AI coding agents (Claude Code, Codex, Cursor)